

## 1. GENERAL INFORMATION

The following organizational changes are scheduled to take effect for **trade-date 4<sup>th</sup> February 2008**. Please update your records accordingly:

In order to concentrate market risks Erste Bank Group will conduct all trading operations on a central trading book for the following entities, effective trade-date 4<sup>th</sup> February 2008:

- Erste Bank der oesterreichischen Sparkassen AG Vienna,
- Česká spořitelna, Prague,
- Slovenská sporiteľňa, Bratislava,
- Erste Bank Hungary Budapest,
- Erste Befektetési Zrt Budapest

This organizational change will not lead to a centralization of personnel. Traders will still be located in these entities, acting as competence centers across the whole Erste Bank Group for certain products in close touch with local markets. Sales operations and all other business activities facing clients stay local as well.

**Effective trade-date 4<sup>th</sup> February 2008 all market-making and trading business with these entities will henceforth be transacted in the name of**

**"ERSTE Bank der oesterreichischen Sparkassen AG, Vienna" (BIC: GIBAATWW)**

We kindly ask you to amend your contact records for the newly formed "Group Capital Markets" Division as follows to ensure minimal disruption:

*NOTE: New Dealing Codes are marked **yellow**.*

(All other established codes will remain unchanged and thus will require no action.)

### **Foreign Exchange Desks:**

Spot and Outrights

Currencies	Reuters Dealing Code	Phone
G10/Majors	EBAS	0043 50100 84630
CZK, PLN	EGCZ	00420 224995586
HUF, RON	EGHU	00361 2378220
SKK, TRY, ZAR	EBAS	0043 50100 84630
Exotics and others	EBAM	0043 50100 84430

FX Options

all currencies	EBAS	0043 50100 84650
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### **Money Market Desks:**

FX Swaps and  
STIR Derivatives

Currencies	Reuters Dealing Code	Phone
G10/Majors	EBAM	0043 50100 84400
CZK, SKK	EGCZ	004202 24995572
HUF	EGHU	0036 1 2378 223
RON, TRY	EBAM	0043 50100 84430
Exotics and others	EBAM	0043 50100 84430

## Cash Deposits

For all Counterparties which prefer trading cash deposits in domestic currencies with our subsidiaries directly the following codes of our subsidiaries are still valid. They will still act under their local name:

Currencies	Reuters Dealing Code	Phone
CZK	CSPS	004202 24995 576
HUF	EBHU	0036 1 2378 223
SKK	SLOV	004212 5050 5603

For banks which prefer trading Cash Deposits with counterparty Erste Bank Vienna the following contacts are available:

Currencies	Reuters Dealing Code	Phone
G10/Majors	EBAM	0043 50100 84400
CZK, PLN	EGCZ	004202 24 995576
HUF, RON	EGHU	0036 1 2378 223
SKK	EBAM	0043 50100 84430
Exotics and others	EBAM	0043 50100 84430

## Fixed Income Desks:

Government Bonds:	Currencies	Bloomberg/Reuters	Phone
	G10/Majors	ERST Executable/EGFI	0043 50100 84333
	HUF, PLN	ERST Executable/EGHU	0036 12355 845 / 840
	CZK, SKK	ERST Executable/EGCZ	00420224995139/502
Corporate Bonds	all currencies	ERST Executable/----	0043 50100 84330
CEE IRS	all currencies	ERST Executable/EGFI	0043 50100 84521
G10 IRS and all other FI Derivatives/Structures		Bloomberg ERSTEBANK DERIVATIVES	0043 50100 84914

## 2. LIMITS:

We kindly ask you to reallocate appropriately the relevant limits in place for Česká spořitelna, Slovenská sporiteľňa, Erste Bank Hungary and Erste Befektetési Zrt Budapest to ERSTE Bank der oesterreichischen Sparkassen AG, Vienna with effect 4<sup>th</sup> February 2008.

We further request that any limits allocated to electronic trading platforms, such as Reuters 3000 or EBS, to be reallocated under the name of ERSTE Bank der oesterreichischen Sparkassen AG, Vienna under the new dealing code.

For counterparties based in countries of one of our subsidiaries we kindly ask to set limits for Money Market business in local currency. The respective subsidiary will contact you directly with further details.

### **3. SETTLEMENT:**

- Existing trades with affected entities maturing after the 4<sup>th</sup> of February 2008 will NOT be migrated to the new system and will be settled as originally confirmed!
- For all new trades in the name of Erste Bank Vienna the Standard Settlement Instructions (follow instructions below) are still valid (no changes):

Website: [www.erstebank.at](http://www.erstebank.at)  
Version: English  
Menu: Financial Institutions  
Submenu: Settlement Instructions for MM, FX  
Documents: - Settlement Instructions for Money Market, FX, Derivatives,  
Banknotes and Precious Metals as of November 2007 (pdf)  
- Settlement Instructions for equities, fixed income and warrants  
[\[direct link press Strg and click here\]](#)

- Starting from trade-date 4<sup>th</sup> of February 2008 please confirm to/pay in favour of BIC-Code "GIBAATWW" for all transactions, done with above mentioned Erste Bank Dealing Codes. Processing (Confirmations/Settlement) for deals done with subsidiaries remains unchanged.

### **4. IMPORTANT NOTICE:**

- The following members of Erste Bank Group are not effected by this reorganisation and will conduct business as usual under their own jurisdiction:

Erste Bank New York Branch	Reuters Dealing:	ERNY
Erste Bank Hong Kong Branch		EBHK
Erste & Steiermärkische Bank Zagreb		ESZH
Banca Commercial Romania		RCBX
Erste Bank Novi Sad		EBNS
Erste Bank Ukraine		PRES
all Austrian Savings Banks		

### **5. CONTACT PERSONS:**

For questions please contact:

the above mentioned teams under the stated telephone numbers or

Oswald Huber <mailto:oswald.huber@erstebank.at> phone: 0043 50100 84901

Michael Santer <mailto:michael.santer@erstebank.at> phone: 0043 50100 84433